

Instructor Candidate Guidelines

As part of the instructor approval process for GRI and TACS, instructor candidates are required to deliver a 20-minute teaching presentation on a real estate topic aligned with current GRI or TACS course content. This demonstration serves to showcase the candidate's understanding and application of the teaching concepts and strategies covered in the Instructor Training Institute (ITI). For GRI topic choices [click here](#). For TACS topic choices [click here](#). Candidates may develop their own presentation materials consistent with the chosen topic.

Candidate must achieve a minimum evaluation score of 3.25 or higher on a 4.0 scale to be considered for approval. A copy of the mock presentation [evaluation and rubric](#) is available for review.

To schedule the mock presentation, candidates should submit three (3) preferred presentation dates via email to glang@texasrealtors.com. While GRI and TACS courses are typically intended for individuals within their first two years of licensure, the mock class will be comprised of experienced agents, brokers, and individuals involved in real estate education. This is to ensure you can manage a classroom of diverse individuals and experience levels. The average class size is 15-20 attendees comprised of Texas REALTORS® Faculty subcommittee members, including at least one of the following:

- Faculty subcommittee chair
- Professional Development committee leadership member
- Texas REALTOR® Senior Instructor
- Association staff member

All presentations will be conducted via Zoom. Candidates are welcome to communicate any Zoom classroom preferences when submitting their proposed presentation dates. Texas REALTORS® will provide the Zoom meeting link two business days prior to the scheduled session. The entire process, including the presentation and interview, will be facilitated by the Faculty Subcommittee Chair or a designated representative.

The meeting will open 20 minutes prior to the scheduled presentation time to allow the candidate to test audio, video, and connectivity, and to address any final questions. During this time, the candidate will be placed in a waiting room until the presentation begins. The session will start with opening remarks by the facilitator—typically the Faculty Subcommittee Chair or their designate—who will then introduce the candidate.

The structure of the instructor candidate session will proceed as follows:

- Facilitator welcomes the candidate and provides an overview of the session
- 20-minute teaching presentation
- Candidate interview (leaves upon completion of interview)
- Evaluation completion, discussion and feedback

Candidate will begin their presentation after facilitator's remarks. Evaluation and final approval are based on the candidate's performance in the teaching demonstration and subsequent interview. Candidates will be assessed using the provided [evaluation rubric](#) and will be notified of the decision within one business day. Candidate will be provided feedback related to their presentation.